

The School Board of Broward County, Florida  
Procurement & Warehousing Services

ITB No.: 16-008B Tentative Board Meeting Date\*: January 20, 2016  
Description: FLOOR FINISH SYSTEM TERM CONTRACT Notified: 88 Downloaded: 40  
ITB Rec'd: 17 No Bids: 1  
For: MATERIAL LOGISTICS ITB Opening: JUNE 23, 2015  
(School/Department)  
Fund: MAINTENACE REPAIR AND OPERATING FUNDS Advertised Date: MAY 27, 2015  
FOR MATERIAL LOGISTICS WAREHOUSE Award Amount: \$ 2,700,000

**POSTING OF ITB RECOMMENDATION/TABULATION:** ITB Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) on JULY 30, 2015 @ 3:00 PM, and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\* The Cone of Silence, as stated in the ITB, is in effect until this bid is approved by SBBC. The School Board meeting date stated above is a tentative date. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION/TABULATION**

**VENDOR'S NAME**

**ITEM(S) AWARDED**

NATIONAL CHEMICAL LABORATORIES, INC.  
(ALTERNATE BID NO. 5)

1 (A-D)

IT IS RECOMMENDED THAT THE AWARD BE MADE TO THE ABOVE LOW BIDDER MEETING SPECIFICATIONS, TERMS AND CONDITIONS.

CONTRACT PERIOD: JANUARY 21, 2016 THROUGH JANUARY 20, 2019

By: 

(Purchasing Agent)

Date: 12-14-15

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA  
 BID TABULATION SHEET**

Item	Description	A Janitors Closet, Inc. FL	A Janitors Closet, Inc. FL Alternate No. 1	A Janitors Closet, Inc. FL Alternate No. 2	All Florida Paper FL
1A	Gloss Restorer	\$ 7,382.81	\$ 7,382.81	\$ 7,382.81	\$ 7,127.92
	Manufacturer Offered	Simoniz USA	Simoniz USA	Simoniz USA	Spartan
	Brand Name Offered	Ultra Line Restorer	Ultra Line Restorer	Ultra Line Restorer	Sun Swept
1B	Floor Finish	\$ 105,240.00	\$ 105,240.00	\$ 109,920.00	\$ 110,365.20
	Manufacturer Offered	Simoniz USA	Simoniz USA	Simoniz USA	Spartan
	Brand Name Offered	Ultra Line Show Off Plus	Ultra Line Show Off Plus	Mega Shine	Floor Front Finish
1C	Floor Detergent	\$ 22,968.75	\$ 21,796.87	\$ 21,796.87	\$ 32,378.90
	Manufacturer Offered	Simoniz USA	Simoniz USA	Simoniz USA	Spartan
	Brand Name Offered	Ultra Line All Purpose Neutral Cleaner	AP-7 All Purpose Neutral Cleaner	AP-7 All Purpose Neutral Cleaner	Tri Base
1D	Floor Finish Remover	\$ 33,187.50	\$ 80,625.00	\$ 33,187.50	\$ 83,906.25
	Manufacturer Offered	Simoniz USA	Simoniz USA	Simoniz USA	Spartan
	Brand Name Offered	Zip Strip	Ultra Line Stripper NC	Zip Strip	GS Floor Finish Remover
	<b>Total Cost (Item 1A-1D)</b>	\$ 168,779.06	\$ 215,044.68	\$ 172,287.18	\$ 233,778.27


**REMARKS:**  
 BID DRAFT WAS APPROVED BY: ROY NORTON, MANAGER 1, CUSTODIAL GROUNDS DEPARTMENT  
 BIDS RECEIVED WERE EVALUATED BY: BERNADETTE N. GREEN, MPA, PURCHASING AGENT 1, PROCURMENT & WAREHOUSING SERVICES DEPARTMENT  
 RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.



**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA  
 BID TABULATION SHEET**

Item	Description	Chi-Ada Supply & Distribution Inc. FL	Clearwater Distribution dba Gulfstar Supply FL	Interline Brands dba Supply Works FL	McKenzie's Cleaning dba McKenzie's Cleaning Supplies FL	Neeld Paper & Supplies Inc. FL
1A	Gloss Restorer	\$ 8,581.64	\$ 2,303.61	\$ 4,763.65	\$ 8,697.65	\$ 26,457.12
	Manufacturer Offered	Simoniz	Simoniz	Spartan Chemical	Simoniz	Spartan Chemical
	Brand Name Offered	UL Restorer	Ultra Line Restorer	San Swept Restorer	UL Restorer	Sun Swept
1B	Floor Finish	\$ 99,720.00	\$ 107,112.00	\$ 121,374.00	\$ 101,088.00	\$ 5,700,600.00
	Manufacturer Offered	Simoniz	Simoniz	Spartan Chemical	Simoniz	Spartan Chemical
	Brand Name Offered	Ultra Line Show Off Plus	Mega Shine	Floor Front	Ultra Line Show Off Plus	Floor Front
1C	Floor Detergent	\$ 18,867.18	\$ 19,886.71	\$ 8,648.40	\$ 19,125.00	\$ 88,289.06
	Manufacturer Offered	Simoniz	Simoniz	Spartan Chemical	Simoniz	Spartan Chemical
	Brand Name Offered	AP-7	AP-7	Tri Base Multi Purpose Cleaner	AP-7	Tri Base
1D	Floor Finish Remover	\$ 29,634.37	\$ 30,421.87	\$ 33,574.32	\$ 29,615.62	\$ 92,475.00
	Manufacturer Offered	Simoniz	Simoniz	Spartan Chemical	Simoniz	Spartan Chemical
	Brand Name Offered	Zip Strip	Zip Strip	Green Solutions Floor Finish Remover	Zip Strip	Green Solutions Floor Finish Remover
	<b>Total Cost (Item 1A-1D)</b>	\$ 156,803.19	\$ 159,724.19	\$ 168,360.37	\$ 158,526.27	\$ 5,907,821.18


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 RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.

	THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA		National Chemical Laboratories, Inc., PA		National Chemical Laboratories, Inc., PA Alternate No. 1		National Chemical Laboratories, Inc., PA Alternate No. 2	
	BID TABULATION SHEET			5% Pref. Extension		5% Pref. Extension		5% Pref. Extension
Item	Description							
1A	Gloss Restorer	\$ 1,901.95	\$ 1,997.05	\$ 1,901.95	\$ 1,997.05	\$ 1,901.95	\$ 1,997.05	
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		
	Brand Name Offered	Spit Shine		Spit Shine		Spit Shine		
1B	Floor Finish	\$ 76,083.30	\$ 79,887.47	\$ 80,628.30	\$ 84,659.72	\$ 95,040.00	\$ 99,792.00	
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		
	Brand Name Offered	Nu-Kleen		Radiant		Invincible		
1C	Floor Detergent	\$ 9,093.75	\$ 9,548.44	\$ 9,093.75	\$ 9,548.44	\$ 36,984.37	\$ 38,833.59	
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		
	Brand Name Offered	Gloss-Tek		Nu-Kleen		Image		
1D	Floor Finish Remover	\$ 52,558.59	\$ 55,186.52	\$ 52,558.59	\$ 55,186.52	\$ 50,214.84	\$ 52,725.58	
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		
	Brand Name Offered	Bare Bones Low Odor		Bare Bones Low Odor		Bare Bones		
	<b>Total Cost (Item 1A-1D)</b>	<b>\$ 139,637.59</b>	<b>\$ 146,619.47</b>	<b>\$ 144,182.59</b>	<b>\$ 151,391.72</b>	<b>\$ 184,141.16</b>	<b>\$ 193,348.22</b>	
<b>REMARKS:</b> BID DRAFT WAS APPROVED BY: ROY NORTON, MANAGER 1, CUSTODIAL GROUNDS DEPARTMENT BIDS RECEIVED WERE EVALUATED BY: BERNADETTE N. GREEN MPA, PURCHASING AGENT 1, PROCURMENT & WAREHOUSING SERVICES DEPARTMENT RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.								

Item	Description	National Chemical Laboratories Inc. PA Alternate No. 3		National Chemical Laboratories, Inc., PA Alternate No. 4		National Chemical Laboratories, Inc., PA Alternate No. 5	
			5% Pref. Extension		5% Pref. Extension		5% Pref. Extension

1A	Gloss Restorer	\$ 1,901.95	\$ 1,997.05	\$ 1,901.95	\$ 1,997.05	\$ 1,901.95	\$ 1,997.05
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.	
	Brand Name Offered	Split Shine		Spit Shine		Spit Shine	
1B	Floor Finish	\$ 100,920.00	\$ 105,966.00	\$ 105,240.00	\$ 110,502.00	\$ 85,173.30	\$ 89,431.97
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.	
	Brand Name Offered	Picture Perfect		One Coat 25		One	
1C	Floor Detergent	\$ 1,519.69	\$ 1,595.67	\$ 36,984.37	\$ 38,833.59	\$ 9,093.75	\$ 9,548.44
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.	
	Brand Name Offered	Image		Image		Nu-Kleen	
1D	Floor Finish Remover	\$ 50,214.84	\$ 52,725.58	\$ 50,214.84	\$ 52,725.58	\$ 50,214.84	\$ 52,725.58
	Manufacturer Offered	National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.		National Chemical Laboratories, Inc.	
	Brand Name Offered	Bare Bones		Bare Bones		Bare Bones	
	<b>Total Cost (Item 1A-1D)</b>	<b>\$ 154,556.48</b>	<b>\$ 162,284.30</b>	<b>\$ 194,341.16</b>	<b>\$ 204,058.22</b>	<b>\$ 146,383.84</b>	<b>\$ 153,703.03</b>

**REMARKS:**  
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 RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.

 <b>THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA</b> <b>BID TABULATION SHEET</b>		National Chemical Laboratories, Inc., PA Alternate No. 6		Unisource Worldwide FL			
Item	Description		5% Pref. Extension				
1A	Gloss Restorer	\$ 1,901.95	\$ 1,997.05	\$ 24,885.35			
	Manufacturer Offered	National Chemical Laboratories, Inc.		Spartan			
	Brand Name Offered	Spit Shine		Sun Swept			
1B	Floor Finish	\$ 111,840.00	\$ 117,432.00	\$ 185,130.00			
	Manufacturer Offered	National Chemical Laboratories, Inc.		Spartan			
	Brand Name Offered	\$ 3.43		Floor Front			
1C	Floor Detergent	\$ 9,093.75	\$ 9,548.44	\$ 69,562.50			
	Manufacturer Offered	National Chemical Laboratories, Inc.		Spartan			
	Brand Name Offered	Nu-Kleen		Tri Base Multipurpose Cleaner			
1D	Floor Finish Remover	\$ 50,214.84	\$ 52,725.58	\$ 33,792.18			
	Manufacturer Offered	National Chemical Laboratories, Inc.		Spartan			
	Brand Name Offered	Bare Bones		Green Solutions Floor Finish Remover			
<b>Total Cost (Item 1A-1D)</b>		\$ 173,053.97	\$ 181,703.07	\$ 313,370.03			
<b>REMARKS:</b>							
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BIDS RECEIVED WERE EVALUATED BY: BERNADETTE N. GREEN MPA, PURCHASING AGENT 1, PROCURMENT & WAREHOUSING SERVICES DEPARTMENT							
RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.							

**Bid No. 16-008B  
Floor Finish System  
Bid Rejection Sheet**

Rejected bid received for the following reasons. Evaluations of bids ceased upon discovery that the items offered did not meet the specifications are described on the Bid Summary Sheet and Special Conditions of the bid.

**Item 1:**

Reject bid for Item 1 from A Janitor's Closet. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.”**

The Evaluators stated that the stripper did not completely remove the wax.

Reject Alternate bid 1 for Item 1 from A Janitor's Closet. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.”**

The Evaluators stated that the stripper did not completely remove the wax.

Reject Alternate bid 2 for Item 1 from A Janitor's Closet. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.”**

The Evaluators stated that the stripper did not completely remove the wax.

Reject bid for Item 1 from Chi-Ada Supply & Distribution, Inc. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.”**

The Evaluators stated that the stripper did not completely remove the wax.

Reject bid for Item 1 from Clearwater Distribution DBA Gulfstar Supply. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.”**

The Evaluators stated that the stripper did not completely remove the wax.

**Bid No. 16-008B**  
**Floor Finish System**  
**Bid Rejection Sheet (continued)**

**Rejected bid received for the following reasons. Evaluations of bids ceased upon discovery that the items offered did not meet the specifications are described on the Bid Summary Sheet and Special Conditions of the bid.**

Reject bid for Item 1 from McKenzie's Cleaning, Inc. DBA McKenzie's Cleaning Supplies. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. *Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.*”**

The Evaluators stated that the stripper did not completely remove the wax.

Reject Alternate bid 3 for Item 1 from National Chemical Laboratories. The vendor's bid is being permitted to be withdrawn because the vendor did not provide a responsible, responsive bid.

Reject Alternate bid 1 for Item 1 from National Chemical Laboratories. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. *Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.*”**

The Evaluators stated that the wax showed wear after one month.

Reject Original bid for Item 1 from National Chemical Laboratories. The wax and stripper provided did not pass the Performance Testing conducted by the Physical Plant Operations Department. Per Section 4, Special Conditions – 3. Performance Testing: **“In order to be further considered for award, all performance requirements must meet a performance test and the determination if the product meets the performance test shall be determined by the evaluators. *Should a testing procedure fail that is stated on the Custodial Product Evaluation form, the product will not be considered for award.*”**

The Evaluators stated that the wax showed wear after one month.